



GL

- Chart of Accounts
- Payment & Receipt Vouchers
- Journal Voucher
- Scheduled/Recurring Transactions
- Reversing Entries
- Audit Trails
- Job Center
- Bank Reconciliation
- Advanced Financial Reporting
- Complete Consolidate Accounting



TRADING

- Products
- Sales
- Quotes
- Purchases
- POS (Point of Sale)
- Multi Currency Support
- Warehouse
- Stock/Inventory Management
- Quantity & Expiry Alerts
- Customer & Supplies



HRM

- Recruitment Management
- Interview, Shortlisting & Hiring
- Employee Management
- Leave Policy Management
- Attendance
- Payroll
- Appraisal Management
- Employee Self Service
- Document Management
- Loan Management



CRM

- Campaign Management
- Contact Management
- Sales Force Automation
- Account Management
- Target Setting
- Case Management
- Activity Management
- Calendar, Calls & Email
- Document Collaboration



SPECIAL FEATURES

- Integrability
- Flexibility
- Modularity
- Scalability
- Security
- Audit Trail
- Configurability
- Reporting
- Mobile Apps

SaltERP is an integrated information system for companies' resource management to optimize and streamline the internal business processes. SaltERP is a multi-module system, specially designed to standardize the productive or decision-making processes by introducing the best practices specific to each business sector.

Currently, SaltERP supports the operations of the many organizations in areas such as distribution, retail, sales and purchasing, manufacturing, transportation, construction or services.

SaltERP has a modular, flexible and configurable architecture, designed for the optimization of the management of complex organizations, regardless of their size. The solution offers a unique view over the entire activity, reduces operational costs, integrates workflows and increases the company's agility.

Why SaltERP as your choice for your Enterprise resource planning solution?

Because it covers all critical activities for transforming your company into a modern organization with healthy internal processes, strongly oriented towards meeting your business partners' needs.

And it does it extremely well.

Moreover, we can also provide custom developments to prove our team's responsiveness.

The Trading module consists of the following 3 sub modules

Purchases sub-module covers all the basic features of an integrated information system designed for the automation and optimization of supply and purchasing processes, starting from the item purchase request , and finalizing with the purchased items management. The Purchases sub-module is perfectly adaptable to the specific of each company, regardless its size or complexity.

Sales sub-module is an important component of SaltERP integrated system, specially designed to ensure a correct and efficient management of the sales operations specific to each business field. The module automates and centralizes the requests for quotations, offers, invoices, orders, notices, discount or promotion campaigns, customers' types, sales areas or delivery areas.

The **Inventory sub-module** has the role to provide efficient monitoring and management of complex stocks with raw materials, materials, end products and unfinished goods, as well as inventory goods. Inventory management module is perfectly adaptable to the specific of any company, regardless its size, complexity or business field.

KEY FEATURES

- ▮ Products Management
- ▮ Manage Product Variants, tax rates, warehouses
- ▮ LPO and Quotations
- ▮ Purchase Automation
- ▮ Sales Automation
- ▮ POS (Point of Sales)
- ▮ Transfers
- ▮ Multi Currency support
- ▮ Stock/ Inventory Management
- ▮ Barcodes and Labels support
- ▮ Quantity Adjustments
- ▮ Gift Cards

GL/ Accounting module is a robust solution that collects all data from the SalTERP operational modules and integrates them into an accounting form. Regardless the structure, size, international environment, language, currency or the company's chart of accounts, the module has the capability to provide centralized financial data, essential information about the financial status of the company or about the results and the progress of the financial performance over time.

Any organization, regardless of its size or industry, wants to control the financial situation thoroughly and permanently. This module provides support in controlling the cash inflows and outflows within the organization. The objective of this module is to inform accurately and correctly the company's management and to maintain an optimal level of cash flow.

KEY FEATURES

- Flexible GL Account (Chart of Account) and Sub-Account Structure
- Payment & Receipt Vouchers
- Cash & Bank Vouchers
- Journal Vouchers
- Ability to Create custom Vouchers
- Scheduled/ Recurring Transactions (Create recurring transactions based on specific schedules and time periods)
- Reversing Entries (Reverse GL transactions with one click)
- Audit Trails (Maintain a complete audit trail of all journal transactions)
- Job center (Automatic management of all journal transactions done against any specific Job center)
- Bank reconciliation
- PDC Details
- Accounting-at-a-glance
- Multiple Currencies Support (Manage GL transactions in different currencies with multiple currency support)
- Advanced Financial Reporting (Publish reports on the web or distribute in Excel or PDF formats)
- Flexible Report Configuration of Financial Periods (Generate monthly, bi-monthly, annual, or custom financial periods)
- General Ledger and Subsidiary Ledger
- Multi Level Trial Balance, PLS and Balance sheet reports
- Accounts Payable & Accounts Receivable
- Complete consolidation accounting

HRMS module help to revolutionize a workplace.

The automation of repetitive and time consuming asks associated with human resources management frees up some of the companies most valuable employees and allows the focus to shift to culture, retention, and other highly impactful areas.

HRMS module helps the HR department in tracking employee histories, skills, abilities, attendance, salaries and accomplishments. Replacing certain processes with various levels of HRMS systems can distribute information management responsibilities so that the bulk of information gathering is not delegated strictly to HR. By allowing employees to update personal information and perform other tasks, information is kept more accurate and HR professionals are not bogged down.

Each module performs a separate function within the HRMS that helps with information gathering or tracking.

EMPLOYEE MANAGEMENT

- | | |
|---|---|
| <ul style="list-style-type: none"> General Information Personal Information Address/ Contact details Employee Qualification Family Members/ Emergency contacts Work Experience Passport/Visa details | <ul style="list-style-type: none"> Achievements Vehicle/ Driving License details Employees Documents/ Photos / Attachments Employee Targets/ Commitments Employee Skills Branches/ Departments/ Grades/ |
|---|---|

RECRUITMENT MANAGEMENT

- Manpower Requisition Form and related Workflow for approvals
- Vacancy Creation and related work flow for approvals
- User friendly Resume Database Management
- Easy Integration of Online Resume Submission by candidate
- Search in Resume Database for keywords, Vacancy
- Requirements Search inside records, CVs, notes, emails etc.
- Review, Shortlist, Tag Candidate Profiles
- Online test for candidate
- Schedule Interview Rounds with Automatic alert to Candidates through Emails
- Update Interview Results with Automatic alert to Candidates through Emails
- Generate Offer Letters to candidates with Automatic Alert to Candidates through Emails
- Generate Appointment Letters to candidates with Automatic Alert to Candidates through Emails
- Post/View/browse Candidate Details, Notes, Emails, History, CV at simple clicks
- Bulk Email to candidates



EMPLOYEE APPRAISAL MANAGEMENT

- Company Objectives, Initiatives can be defined
- Goals derived from Company Initiatives can be maintained
- Job Description (JD) based goals are maintained
- Goal sheet allocation for the employees with workflow between manager and employee can be done
- Upon Goal Sheet Approval by employee and manager, goal sheet is assigned to the employee
- Employee can regularly keep posting goal progress which is automatically available to manager
- At the appraisal event, managers can view goal sheet achievement and rate the goal sheet
- Notes can be put in by Managers
- Appraisal result is available at the time for Promotions/increments
- Not closed Appraisals and conflicts can be tracked

ATTENDANCE & LEAVE MANAGEMENT

- Flexibility to Create Leaves master & Leave Policy as per company's requirement.
- Yearly Credit of Leave/ Pro rata basis
- Monthly Increment of Leave on Pro-rata basis
- Carry forward facility for balance leave
- Encashment of Leave / Encashment In excess of Leave
- Swipe card / Attendance machine if any can be linked to our software
- Manual attendance feature
- Attendance Arrears
- Monthly Attendance Register & Yearly Attendance Summary
- Attendance / Leave Ledger
- Submission of online Leave Application and supporting workflow.
- Approval Workflow – Apply, Accepted & Rejected with auto mail Intimation to user & respective authority

PAYROLL MANAGEMENT

- Salary calculations
- Bonus management
- Loan and Advance payment calculations
- Arrear calculations
- Full & Final Settlements
- Payroll Processing with Auto generated Pay slips and other required documents
- Salary Ledger/ Register

EMPLOYEE SELF SERVICE MODULE

- Employees are provided with an online account
- Employees can login and view their Pay slips, Yearly Salary Register, Loan / Advances Recovery/ Balance
- Submit Leave Application
- Submit Reimbursement Bills
- Download, print and save these documents themselves
- Delivers significant cost & time savings for Payroll/HR department.
- Improves administrative responsiveness & efficiency.
- Enables greater employee satisfaction, fuels productivity

CRM Module (Customer Relationship Management)

Companies use SalTERP CRM module to manage and analyze customer interactions and data throughout the customer lifecycle, with the goal of improving business relationships with customers, assisting in customer retention and driving sales growth. The CRM module is designed to compile information on customers across different channels mainly with respect to points of contact between the customer and the company. SalTERP CRM module also gives customer-facing staff detailed information on customers' personal information, history, preferences and concerns.

KEY FEATURES

- Campaign Management
- Contact Management
- Sales Team and Customer Opportunity Management
- Sales Force Automation
- Lead Management
- Account Management
- Target Setting
- Case Management / Customer Satisfaction
- Activity Management
- Calendar, Calls and Emails Management
- Task and Notes Management
- Document Collaboration
- Meetings/ Schedule



Integrability

The solution integrates the entire activity of a company into a consistent system with a single database.



Flexibility

The system is designed for companies in all business fields thanks to its specific, flexible and fast configurable extensions.



Modularity

The structure of the system is modular and each aspect of a company's business is treated in a specific and adequate manner.



Scalability

One can start from a minimum configuration while additional modules can be added afterwards.



Security

The system ensures a high level of security, the user rights or restrictions reaching the level of the fields in the database.



Complete database audit

The solution permanently identifies and records the users who work and perform changes in the database, as well as the changes and their date and time.



Configurability

The solution provides high configurability of document flows, transactions, accounting methods, specific reports, charts of accounts and cost centers.



Reporting

The advance MIS/ Flexible reporting system helps in generating Monthly, Bi-Monthly, Annual and Custom period reports. Reports can also be exported to PDF and Excel formats.



Mobile Apps

SaltERP is also supported by its Android and iOS app, from which users can manage their business on the go.